

TONNELLERIE SAINT MARTIN | FRENCH OAK BARRELS AND PUNCHEONS



Over the last 13 years, Saint Martin Cooperage has acquired an excellent reputation in the North American market serving demanding and upscale wine producers on the West Coast from California to British Columbia, and from Ontario to North Carolina on the East Coast. Saint Martin combines single-forest barrels and blended barrels from France and East-Central Europe. This year we continue to offer an innovative Light Long Toast which is a careful long toast over a low temperature fire that offers sweet oak aromatics with little toast. This toast provides a restrained barrel impact that defines and lengthens the fruit on the palate; it is excellent for white wines and elegant styles of Pinot Noir and Grenache that may see short barrel ageing time.

24 MONTHS AIR-DRIED PROGRAM

Prices quoted in EUROS

Description	Mark	Barrel type	Capacity	1-12	13-24	25-48	49-130	131 and more
<i>Finesse</i> French Oak Blend Allier and Vosges	FINESSE	Bordeaux Export 22 or 27 mm	225 L (59 Gal.)	675 €	670 €	660 €	655 €	650 €
		Burgundy Export 27 mm	228 L (60 Gal.)	675 €	670 €	660 €	655 €	650 €
<i>Allier</i> Centre of France forest	ALLIER	Bordeaux Export 22 or 27 mm	225 L (59 Gal.)	675 €	670 €	660 €	655 €	650 €
		Burgundy Export 27 mm	228 L (60 Gal.)	675 €	670 €	660 €	655 €	650 €
<i>Vosges</i> East of France forest	VOSGES	Bordeaux Export 22 or 27 mm	225 L (59 Gal.)	675 €	670 €	660 €	655 €	650 €
		Burgundy Export 27 mm	228 L (60 Gal.)	675 €	670 €	660 €	655 €	650 €
<i>Slovak oak</i>	CHÈNE SLOVAQUE	Bordeaux Export 27 mm	225 L (59 Gal.)	560 €	555 €	550 €	No further quantity discount	
		Burgundy Export 27 mm	228 L (60 Gal.)	560 €	555 €	550 €		
<i>Rosso (ML)</i> <i>Bianco (LL)</i> French & Russian oak	ROSSO BIANCO	Bordeaux Export 27 mm	225 L (59 Gal.)	595 €	590 €	580 €	Special blend for fruit-driven reds (ROSSO) and whites (BIANCO)	
		Burgundy Export 27 mm	228 L (60 Gal.)	595 €	590 €	580 €		
Russian oak German oak	ROA GER	Bordeaux Export 27 mm	225 L (59 Gal.)	595 €	590 €	580 €	No further quantity discount	
		Burgundy Export 27 mm	228 L (60 Gal.)	595 €	590 €	580 €		

30 AND 36 MONTHS AIR-DRIED PROGRAM

Prices quoted in EUROS

Description	Mark	Barrel type	Capacity	1-12	13-24	25-48	49-130	131 and more
<i>Jupilles forest</i> 30 months air-dried	JUPILLES	Bordeaux Export 22 or 27 mm	225 L (59 Gal.)	695 €	No quantity discount	Limited and allocated single-forest barrels		
		Burgundy Export 27 mm	228 L (60 Gal.)	695 €				
<i>Tronçais forest</i> 36 months air-dried	TRONÇAIS	Bordeaux Export 22 or 27 mm	225 L (59 Gal.)	770 €	No quantity discount	Limited and allocated single-forest barrels <small>Pre-order in the early spring of 2010</small>		
		Burgundy Export 27 mm	228 L (60 Gal.)	770 €				
<i>Grande Réserve</i> Jupilles & Tronçais oak 36 months air-dried	T-J Grande Réserve	Bordeaux Export 22 or 27 mm	225 L (59 Gal.)	745 €	No quantity discount	Fine grain for long ageing reserve program		
		Burgundy Export 27 mm	228 L (60 Gal.)	745 €				

PUNCHEONS, HYBRIDS AND HOGSHEADS

Prices quoted in EUROS
* Available on all types of Saint Martin barrels

Description	Mark	Barrel type	Capacity	1-12	13-24	25 & more
<i>House Blend France</i>	FINESSE	Hybrid *	265 L (75 Gal.)	735 €	730 €	720 €
<i>House Blend France</i> Allier, Nevers, Vosges	FINESSE	Hogshead	300 L (80 Gal.)	720 €	685 €	680 €
<i>Rosso, Bianco</i> French & Russian oak	ROSSO BIANCO	Hogshead	300 L (80 Gal.)	650 €	615 €	610 €
<i>Slovak oak</i>	CHÈNE SLOVAQUE	Hogshead	300 L (80 Gal.)	595 €	565 €	560 €
<i>House Blend France</i> Allier, Nevers, Vosges	FINESSE	Puncheon	500 L (132 Gal.)	1010 €	Limited quantity	
<i>Rosso, Bianco</i> French & Russian oak	ROSSO BIANCO	Puncheon	500 L (132 Gal.)	850 €	Limited quantity	

FERMENTATION BARREL

Prices quoted in EUROS
Available on all types of Saint Martin barrels

Description	Barrel type	
<i>Fermentation barrel with 6.6 inch silicon and stainless bung in one head. All forests and blends available.</i>	All types of Saint Martin available except Château Ferré and Château Tradition styles (All heads 27mm).	Add 135 Euros on the regular barrel price. Gain complexity finesse and richness by barrel fermenting.

PERSONALIZING YOUR ORDER

Château Ferré style: add 15 euros for Bordeaux shape only (225L barrel) • Château Tradition style with chestnut hoops: add 35 euros for Bordeaux shape only (225L barrel) • Toasting levels: Light Long (LL), Medium Long (ML), Medium Plus (M+), Heavy Toast (HT), Toasted Heads (TH) • Saint Martin cooperage may toast your barrels heads at no extra charge • Your winery Logo could be laser etched by Saint Martin - Free of charge • Free silicone bung for all Saint-Martin barrels, puncheons or hogsheads.

DELIVERY AND PAYMENT TERMS

Prices are quoted DDP American Canyon and include ocean freight, insurance, duties and trucking to our American Canyon warehouse, Portland warehouse or our East Coast warehouse • Shipping and handling from our local warehouse to your winery or home office is extra and could be coordinated by Artisan Barrels • Please schedule "Will Call" appointments ahead of time with Artisan Barrels • C-Line Express or California Wine transport usually perform our deliveries for California: Sustainable Logistics, Michael Dusi, Berry & Smith usually handle our Pacific Northwest deliveries. Please advise when choosing another carrier • DDP Winery quotes could be obtained • I encourage wineries to place their orders in the early spring of 2010 due to the limited production capacity of our coopers • Call in February / March of 2010 for allocated 3 years, single forest barrels, Grande Réserve • Currency used in the pricing structure is Euro • Payment Terms: Net 30 Days unless specified otherwise (other terms have to be negotiated directly with J. Aubin or G. Ziemer) • US Dollars Payments & Lease financing may be arranged by the winery (Accounts Payable, Owner) when the order is placed by the winemaker or buyer (very important) in order for the cooperage to set a US \$ forward contract at that time • Container Purchase: please ask us about a personalized quote.